AMENDMENT #2

CONTRACT #0000000000000000000018197

Quantity Purchase Agreement (QPA) #18197

This is an Amendment to the Contract (the "Contract") entered into by and between the Indiana Department of Administration, on behalf of the Management Performance Hub (the "State") and FedResults, Inc. (the "Contractor") approved by the last State signatory on December 20, 2016, subsequently amended by Amendment 1 dated December 10, 2018.

In consideration of the mutual undertakings and covenants hereinafter set forth, the parties agree as follows:

In order to simplify the ordering review process for the State and to include an additional goods/service, this Contract shall be amended by replacing the FedResults GSA and Open Market Pricelist, **Attachment E**, with the revised FedResults GSA and Open Market Pricelist, **Attachment E-1**, attached hereto and incorporated herein. All references to **Attachment E** in the Contract shall now refer to **Attachment E-1**. There has been no change in the pricing for the products/services in **Attachment E-1**.

All matters set forth in the original Contract and not affected by this Amendment shall remain in full force and effect.

THE REMAINDER OF THIS PAGE HAS BEEN INTENTIONALLY LEFT BLANK

Non-Collusion and Acceptance

The undersigned attests, subject to the penalties for perjury, that the undersigned is the Contractor, or that the undersigned is the properly authorized representative, agent, member or officer of the Contractor. Further, to the undersigned's knowledge, neither the undersigned nor any other member, employee, representative, agent or officer of the Contractor, directly or indirectly, has entered into or been offered any sum of money or other consideration for the execution of this Amendment other than that which appears upon the face hereof. **Furthermore, if the undersigned has knowledge that a state officer, employee, or special state appointee, as those terms are defined in IC § 4-2-6-1, has a financial interest in the Contract, the Contractor attests to compliance with the disclosure requirements in IC § 4-2-6-10.5.**

Agreement to Use Electronic Signatures
I agree, and it is my intent, to sign this Contract by accessing State of Indiana Supplier Portal using the secure password assigned to me and by electronically submitting this Contract to the State of Indiana. I understand that my signing and submitting this Contract in this fashion is the legal equivalent of having placed my handwritten signature on the submitted Contract and this affirmation. I understand and agree that by electronically signing and submitting this Contract in this fashion I am affirming to the truth of the information contained therein. I understand that this Contract will not become binding on the State until it has been approved by the Department of Administration, the State Budget Agency, and the Office of the Attorney General, which approvals will be posted on the Active Contracts Database:
https://hr.gmis.in.gov/psp/paprd/EMPLOYEE/EMPL/h/?tab=PAPP_GUEST

In Witness Whereof, Contractor and the State have, through their duly authorized representatives, entered into this Amendment. The parties, having read and understood the foregoing terms of this Amendment, do by their respective signatures dated below agree to the terms thereof.

FedsResults, Inc.

By: *Mackenzie Knight*

Title: Contracts Manager

Date: 3/6/2019

Indiana Department of Administration

By: *John E. Helmer IV*

Title: Senior Account Manager

Date: 03/06/2019

Electronically Approved by: Indiana Office of Technology By: (for) Dewand Neely, Chief Information Officer *Refer to Electronic Approval History found after the final page of the Executed Contract for details.*	Electronically Approved by: Department of Administration By: (for) Lesley A. Crane, Commissioner *Refer to Electronic Approval History found after the final page of the Executed Contract for details.*
Electronically Approved by: State Budget Agency By: (for) Jason D. Dudich, Director *Refer to Electronic Approval History found after the final page of the Executed Contract for details.*	Electronically Approved as to Form and Legality: Office of the Attorney General By: (for) Curtis T. Hill, Jr., Attorney General *Refer to Electronic Approval History found after the final page of the Executed Contract for details.*

Attachment E-1
FedResults GSA and Open Market Pricelist

Most Common Tableau Skus

Vendor Part No	Description	List Price	GSA Contract Price	QPA18197 Discount Price
1331111.1803	Creator - License - 1 Year	$840.00	$833.74	$672.00
1331113.1803	Creator - License - License Renewal 1 year	$840.00	$833.74	$672.00*
1231111.1803	Explorer - License - 1 Year	$420.00	$416.87	$336.00
1231113.1803	Explorer - License - License Renewal 1 year	$420.00	$416.87	$336.00*
1131111.1803	Viewer- License - 1 Year	$144.00	$142.93	$115.20
1131113.1803	Viewer - License - License Renewal 1 year	$144.00	$142.93	$115.20*
1050111.1803	Server - Core Term License	$21,875.00	$21,711.90	$17,500.00
1050413.1703	Server-Core Enterprise Term License Renewal, 1 year	$21,875.00	$21,711.90	$17,500.00*

*QPA discount applies to Renewals of Licenses that were purchased through the QPA contract. Legacy renewals stay at existing rate for life of contract.

Additional Tableau Skus

FedResults GSA Pricelist

Vendor Part No	Description	List Price	GSA Contract Price	QPA18197 Discount Price
1331116.1803	Creator - License - Multi Year	$840.00	$833.74	$672.00
1331125.1803	Creator - License - AddOn	$840.00	$833.74	$672.00
1331117.1803	Creator - License - Multi Year Add On	$840.00	$833.74	$672.00
1331149.1803	Creator - License - Converted License 1 Year	$840.00	$833.74	$672.00
1331150.1803	Creator - License - Converted License Multi Year, 1 Year	$840.00	$833.74	$672.00
1331119.1803	Creator - License - License Renewal Multi Year, 1 year	$840.00	$833.74	$672.00*
1231116.1803	Explorer - License - Multi Year	$420.00	$416.87	$336.00
1231125.1803	Explorer - License - AddOn	$420.00	$416.87	$336.00
1231117.1803	Explorer - License - Multi Year Add On	$420.00	$416.87	$336.00
1231149.1803	Explorer- License - Converted License 1 Year	$420.00	$416.87	$336.00
1231150.1803	Explorer - License - Converted License Multi Year, 1 Year	$420.00	$416.87	$336.00
1231119.1803	Explorer - License - License Renewal Multi Year, 1 year	$420.00	$416.87	$336.00*
1131116.1803	Viewer - License - Multi Year	$144.00	$142.93	$115.20
1131125.1803	Viewer - License - AddOn	$144.00	$142.93	$115.20
1131117.1803	Viewer - License - Multi Year Add On	$144.00	$142.93	$115.20
1131149.1803	Viewer - License - Converted License 1 Year	$144.00	$142.93	$115.20
1131150.1803	Viewer - License - Converted License Multi Year, 1 Year	$144.00	$142.93	$115.20
1131119.1803	Viewer - License - License Renewal Multi Year, 1 year	$144.00	$142.93	$115.20*
1050116.1803	Server - Core Term License - Multi Yr	$21,875.00	$21,711.90	$17,500.00
1050112.1803	Server - Core Term License - Add On	$21,875.00	$21,711.90	$17,500.00
1050117.1803	Server - Core Term License - Multi Yr - Add On	$21,875.00	$21,711.90	$17,500.00
1050149.1803	Server - Core Term Converted License	$21,875.00	$21,711.90	$17,500.00
1050150.1803	Server - Core Term Converted License - Multi Yr	$21,875.00	$21,711.90	$17,500.00

*QPA discount applies to Renewals of Licenses that were purchased through the QPA contract. Legacy renewals stay at existing rate for life of contract.

FedResults Open Market Pricelist

SKU	Product Description	List Price
1032917.1801	Embedded Analytics - Enterprise Core - Term Lic - Multi Yr AddOn	$ 16,406.00
1032918.1801	Embedded Analytics - Enterprise Core - Term Installment	$ 16,406.00
1032950.1801	Embedded Analytics - Enterprise Core - Term Lic Conv - Multi Yr	$ 16,406.00
1032919.1801	Embedded Analytics - Enterprise Core - Term Lic Renewal- Multi Yr	$ 16,406.00
1032961.1801	Embedded Analytics - Enterprise Core - Term Lic	$ 16,406.00
1032916.1801	Embedded Analytics - Enterprise Core - Term License Multi Yr	$ 16,406.00
1032963.1801	Embedded Analytics - Enterprise Core - Term License AddOn	$ 16,406.00
1032949.1801	Embedded Analytics - Enterprise Core - Term License Converted	$ 16,406.00
1032962.1801	Embedded Analytics - Enterprise Core - Term License Renewal	$ 16,406.00
1033018.1801	Embedded Analytics - Interactor - Term Installment	$ 210.00
1033017.1801	Embedded Analytics - Interactor - Term Lic Multi Yr AddOn	$ 210.00
1033050.1801	Embedded Analytics - Interactor - Term Lic Conv - Multi Yr	$ 210.00
1033019.1801	Embedded Analytics - Interactor - Term Lic Renewal- Multi Yr	$ 210.00
1033061.1801	Embedded Analytics - Interactor - Term License	$ 210.00
1033016.1801	Embedded Analytics - Interactor - Term Lic - Multi Yr	$ 210.00
1033063.1801	Embedded Analytics - Interactor - Term Lic AddOn	$ 210.00
1033049.1801	Embedded Analytics - Interactor - Term Lic Converted	$ 210.00
1033062.1801	Embedded Analytics - Interactor - Term Lic Renewal	$ 210.00
1046705.1804	Training-Server Architecture-Open Registration	$ 1,400.00
1046605.1804	Training-Server Architecture-Open Registration VC	$ 1,400.00
1046505.1804	Training-Server Administration-Open Registration	$ 2,100.00
1046405.1804	Training-Server Administration-Open Registration VC	$ 2,100.00

1048105.1703	**Training-eLearning: Desktop I & II**	**$ 400.00**
1048121.1806	**Training - eLearning: Creator**	**$ 400.00**
1449706.0000	**Tableau Prep I -Onsite**	**$ 10,000.00**
1049608.1705	**Training-Web Authoring-Open Registration VC**	**$ 700.00**
1449707.1804	**Training - Tableau Prep I - Open Registration**	**$ 1,400.00**
1449708.1804	**Training - Tableau Prep I - Open Registration VC**	**$ 1,400.00**
1091806.1411	**Services-Drive Discovery Workshop 10 Day**	**$ 20,000.00**
1091807.1411	**Services-Drive Discovery Workshop 5 Day**	**$ 10,000.00**
1040105.1208	**Services-Hourly Rate-Remote**	**$ 250.00**
1049305.1705	**Services-Data Essentials**	**$ 7,000.00**
1049405.1705	**Services-Legacy Report Refresh**	**$ 7,000.00**
1049505.1705	**Services-Dashboard Design**	**$ 7,000.00**

Electronic Approval History

	User ID	Approver Name	Datetime	Description
1	R238932	Rogers,Ronnie	03/07/2019 7:05:06AM	Agency Fiscal Approval
2	F318529	Baker,Frank	03/08/2019 10:39:12AM	IOT Approval
3	J210634	Snethen,John D	03/14/2019 10:09:38AM	IDOA Legal Approval
4	O277119	Egunyomi,Olusola	03/22/2019 9:12:47AM	SBA Approval
5	Z220413	Jackson,Zachary Q	03/22/2019 2:58:11PM	SBA Approval
6	M338811	Skarbeck,Molly H	03/22/2019 3:02:02PM	Attorney General Approval
7	S210690	Gard,Susan W	03/22/2019 3:38:47PM	Attorney General Approval